

Annual Report 2011

TLC—The Treatment and Learning Centers

Our Vision

To be a highly visible, leading edge organization with quality programs, strong collaborative and advocacy relationships and plentiful resources.

From the Executive Director



We are excited and proud to share our many 2011 accomplishments toward our vision in this annual report. We ended our 60th anniversary celebration in the fall as we began celebrating the 15th anniversary of The Katherine Thomas School.

KTS began in 1995 with 35 students and has grown to over 130 students, preschool through high school. Our organizational longevity can be directly attributed to our ability to identify and meet emerging community needs through new and innovative programs.

This year we continued that tradition with a new collaborative feeding program from our speech and occupational therapy departments and a new developmental K-2 class at The Katherine Thomas School. Our new Transitional Advocacy Program in The Outcomes Service meets a strategic goal to provide and expand our services to a broader population of adults with disabilities in the community.

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“Everyone I have met so far has been so friendly and responsive. They showed kindness and respect towards me and my children.”

Our Stories

"My husband and I are raising a wonderful, adorable, smart little four and a half year old boy. He is the joy of our life. He has developmental delays that affect his speech, fine motor and gross motor skills. Our son loves to talk but he has an articulation problem that makes it hard for people to understand what he is saying.

Thankfully, because of a scholarship that we received from TLC, we were able to afford to give our son speech therapy lessons this past summer. My husband and I learned a great deal about how to teach our son to articulate his words. Now we can understand much more of what our son tells us. We are very grateful to TLC for helping us communicate with our son."

-Susan Churchill

Our mission: To improve lives and expand possibilities for individuals with special needs.



"Thanks so much for all the work you've done with my kids! They've grown and learned so much so far, and it's been such a positive experience. As hard as it is to watch Josie cry to leave Ms. Nickie at the end of the day, I secretly love it because I know she is comfortable at school. It is hard to believe that Bobby wasn't walking at the start of the school year too. We really love TLC!"

-Brooks, Early Learning Center Parent



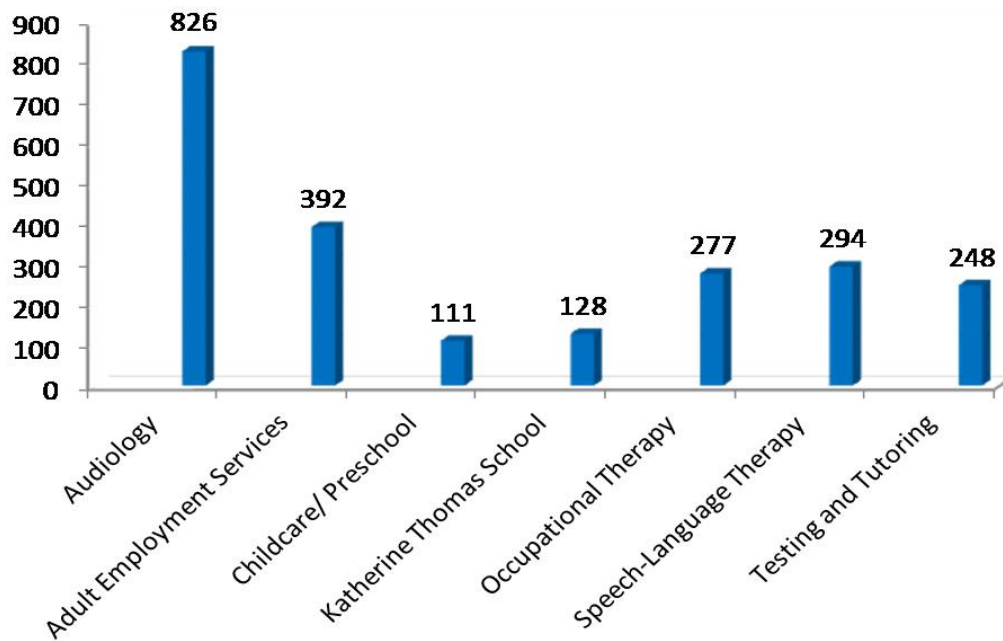
KTS Alumni Update

KTS alumni Adam Hoffman was one of the first two KTS high school graduates in 2008. Adam went on to Montgomery College and in May 2011, after three years of studying hard, he was awarded a certificate in Computer Applications -- Information Technology, the equivalent of six full-credit classes and the halfway mark to earning an Associate's Degree. Adam plans to continue taking classes towards completing his degree, but a certificate is a significant milestone.

"Of course we're proud of Adam, and I think this is something that KTS should feel proud of as well -- I don't think Adam would have succeeded at Montgomery College without having gone to KTS."

- Howard Hoffman

We served 2,276 individuals in 2011, a 3% increase over 2010.



“Our therapist is wonderful—she is highly professional, knowledgeable, warm and engaging. She is very effective working with my son.”

Through the generosity of our donors:

- \$275,232 in scholarships was awarded to 19 families at The Katherine Thomas School.
- 14 new hearing aids valued at \$32,514 were provided to individuals who could otherwise not have afforded them through our Help Others Hear Program.
- \$26,560 in subsidies was awarded to 29 families in our testing, tutoring, speech and occupational therapy departments.

Continued from page 1

The economy has been and continues to be a topic of discussion for businesses, and TLC is no exception. Our vision continued to be our beacon in these challenging economic times as we again embraced the TLC philosophy to seek opportunities in a risk adverse environment.

We sustained a slight operating loss this fiscal year due to unbudgeted moving costs. However, the immediate loss represented a positive long-term financial impact. We were in the position to renegotiate our lease and took the opportunity to thoroughly analyze our options. In this case, the economy worked for us with an abundance of available space at lower rents, so we were able to add additional square footage for less rent. In addition, we designed our new center to better meet the needs of our families. I invite you to visit our new home at 2092 Gaither Road and experience firsthand our exciting new space.

Our accomplishments would not have been possible without our many TLC friends who continue to support our mission to improve lives and expand possibilities for individuals with special needs. **Thank you** for your support.



Our new home on Gaither Road



Outcomes client Kathryn enjoys her job

2011 Highlights

- ❖ **The Katherine Thomas School** celebrated its **15th anniversary** with a year-long series of events welcoming back alumni and their families, and honored its high school graduating class of 24 students.
- ❖ TLC's **King of the Road 5K Race/1 Mile Walk** again increased attendance and revenues in its seventh year, with 475 participants that raised **\$25,000**.
- ❖ TLC 's outpatient speech-language and occupational therapy departments launched an innovative **Feeding Therapy Program** and **Friends Together**, a combined speech and occupational therapy summer camp.
- ❖ **94%** of **Outcomes' Supported Employment** consumers were employed in the community with an average hourly wage of over \$11.
- ❖ TLC's Research Boulevard offices relocated to a bigger, brighter space on **Gaither Road**, thoughtfully designed to better serve our clients, with increased space at reduced cost and improved signage visibility.
- ❖ In collaboration with the **Taproot Foundation**, which provided pro bono design, copywriting and photography, TLC produced a new full color brochure highlighting all our services.
- ❖ Over **1,000** people attended **50+ TLC events**, including speaker events, workshops and seminars.

TLC Audited Financial Information for Fiscal Year 2010-11 Results of Operations

“Warm and efficient nonprofit values, corporate efficiency.”

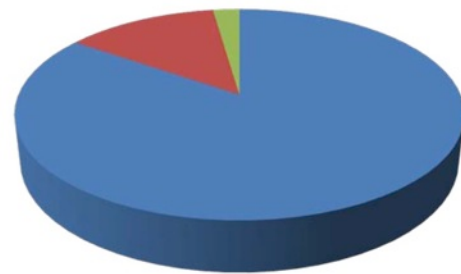
-Audiology client

Operating Expenses

Program Services	\$9,915,201
Management and General Operating	\$1,531,424
Fundraising	\$267,844
TOTAL	\$11,714,469

Operating Expenses

■ Program Services, 85% ■ Management and General Operating, 13% ■ Fundraising, 2%

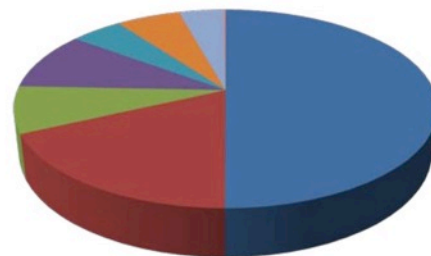


Public Support and Revenues

KTS & Summer Programs	\$5,865,045
The Outcomes Service	\$2,109,353
The Early Learning Center	\$893,836
Speech and Occupational Therapy	\$1,114,507
The Family Hearing Center	\$554,660
Fundraising	\$685,492
Testing & Tutoring	\$473,566
Management & General Operating	-\$26,008
TOTAL	\$11,670,451

Public Support and Revenues

■ KTS & Summer Programs, 50% ■ Outcomes Service, 18%
 ■ Early Learning Center, 8% ■ Speech and Occupational Therapy, 10%
 ■ Family Hearing Center, 5% ■ Fundraising 6%
 ■ Testing & Tutoring, 4% ■ Management & General Operating, 0%



Complete audited financials and Form 990 for year ended June 30, 2011 are available on request.

January 2011–December 2011

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 Mrs. Rosemary Colston
 Mr. and Mrs. Bruce Hunter
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Every effort has been made to ensure the accuracy of our lists. If we have made an error, please accept our apologies and contact Debbie Ezrin, Director of Development, at dezrin@ttlc.org. Thank you.

Honor and Memorial Gifts

In Memory of Rita Bauman
Patricia Ritter

In Honor of Willard Bischoff
James M. Gibby

In Honor of Gail Diamond
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In Honor of Edward Fischer
Sternberg Communications, Inc.

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In Memory of Bernice Haron
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In Memory of Gene and Kitty Howlett
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In Memory of Lloyd Johnson
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In Honor of Thomas L. Nordlinger
Transwestern

In Honor of Rhona Schwartz and Gwenn Blau
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In Memory of Milton Weinberg
Harold Weinberg



TLC—The Treatment and Learning Centers

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Senior Leadership Team

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TLC Annual Report is a yearly publication of TLC—The Treatment and Learning Centers, Inc.

Kristin Fletcher, Director of Marketing and Communications
Debbie Ezrin, Director of Development

