



The Treatment and
Learning Centers

TLC

a family of services where caring comes first

A photograph of a young boy with short brown hair and bright green safety glasses hanging from his neck. He is wearing a green t-shirt and is smiling as he hangs from a black horizontal bar with both hands. A woman with long blonde hair and glasses is positioned below him, looking up and supporting the bar with her hands. She is wearing a blue polo shirt with white stripes on the sleeve. The background is a plain, light-colored wall. The photo is partially obscured by a dark blue diagonal shape on the left side of the page.

2018 ANNUAL REPORT

IMPROVING LIVES
EXPANDING POSSIBILITIES
FOR INDIVIDUALS WITH SPECIAL NEEDS

The Treatment and Learning Centers
2092 Gaither Road, Suite 100 Rockville, MD 20850
Phone: (301) 424-5200 | www.ttlc.org



EXECUTIVE DIRECTOR

Message



TLC enthusiastically and proudly reflects upon another successful year. There were no signs of slowing down as our family of services moved full steam ahead into our 68-year mark. It took a dedicated team to achieve our mission of improving lives and expanding possibilities for individuals with special needs, and our entire community was up to the challenge; we provided the highest quality education, therapies, community support and care possible so those we serve experienced success.

TLC experienced another strong financial year in 2018. The hard work and dedication of our staff and our strategic initiatives to expand programs and increase visibility and fundraising all contributed to a financial surplus. In addition to our positive financial position, the purchase of our Medical Center Drive land, with favorable terms, strengthened our sustainability.

Through our expanded reach and increase in number of individuals we serve, we have solidified our commitment of being a highly visible, quality leading edge organization with strong collaborative and advocacy relationships and plentiful resources to best serve the community. New collaborative partnerships with The Eye Center, Inc., and Badlands Playspace allowed us to expand our advocacy and services to others. Our established collaborative relationships with CVS, Best Buddies, Norwood School, ArtStream Inc, Ingleside at King Farm, Asbury Methodist Village, and Geneva Day School, to name a few, continue to thrive as we move forward, together, to innovate and remain a reliable and trustworthy source of education and services.

OUR MISSION

To improve lives and expand possibilities for individuals with special needs.

OUR VISION

To be a highly visible, leading-edge organization with strong collaborative and advocacy relationships, and plentiful resources that support quality programs, staff, and facilities for individuals with special needs.

BOARD OF TRUSTEES

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We received our 7th accreditation from Commission on Accreditation for Rehabilitative Facilities (CARF) with positive comments regarding our board, staff, and the quality of our programs. Some specific quotes from the report include:

- "The board is active, strong, involved, and dedicated..."
- "The organization has a seasoned and professional management team..."
- "Consumers and referral sources express that staff members are professional, easy to contact, responsive, and successful."
- "TLC is commended for thinking outside the box in creating opportunities for consumers when traditional methods are not effective."



2018 was a year of innovations and increased program options to offer new and customized ideas and approaches to best serve each person that walks through our door; our philosophy is not one size fits all, but to meet individuals where they are and help them thrive. We now offer three pre-employment transition programs for career exploration and workforce development. We held our first Sensory Holiday Event, allowing children with sensory issues to visit Santa, Elves, and a Dreidel in a safe, comfortable environment in our sensory gym. We had a strong presence at community events at Family Resource Fairs, Continuing Medical Education (CME) Events, and Community Transitioning Youth Fairs. In addition, we are active members of the Rockville and Gaithersburg Chambers of Commerce and various professional organizations.



Thanks to our generous supporters we had a successful year within philanthropy. We raised over \$840,000 including donations for our Raise the Roof campaign. Of note, 47% of the money came from individuals, 25% from corporations and 28% from foundations. Those generous donations helped us support:

- 19 students with scholarships for the Katherine Thomas School (KTS)
- Purchase a new van to transport our KTS Students to community activities and internships
- 14 campers with scholarships to attend TLC's Summer Therapeutic Camps
- Raise the Roof capital projects like new flooring, paint and paved parking lot at KTS
- More items such as new curriculum, gym equipment and staff resources

Without the commitment of TLC Boards, staff, volunteers, and donors, we could not have increased our visibility, strengthened and increased relationships and partnerships in the community, and grown and expanded our programs to meet the population of those we serve. We are grateful for our TLC Community.

Patricia Ritter, Ph.D.
Executive Director
The Treatment and Learning Centers





THANK YOU TO OUR GENEROUS CORPORATE SPONSORS



YOUR INVESTMENT EXPANDED POSSIBILITIES Jessica's Story / Help Others Hear Program

"Thank you, thank you and endless Thank You's to all the Donors for making hearing stress-free and a 360 degree turn around all over again! I am truly so grateful to all of you for the new and improved upgrade after a little over 10 years of wearing my old ear donations from 2008. My mind is boggled by the new sounds and hearing my own voice! I love them and I can't stop smiling, waking up and putting my ears in, is the best feeling of the day.

Now I am a whole new person, I can interact and not miss out as much on the entire conversation. My brain doesn't need to work over time nor needing to lift my head up to have to read everyone's lips! With my new ears my life has changed all over again. It's a new chapter- a clean slate. From the very bottom of my heart I thank each and everyone one of you."

2018 Donors

TLC is thankful for all of our generous donors. Thanks for making TLC a priority in your charitable giving.

Trailblazers

\$25,000+ Donors

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The Legacy Club for TLC

The Legacy Club for TLC honors and recognizes those individuals who have chosen to include TLC in their estate plans. Legacy gifts ensure that we can continue to improve lives and expand possibilities for children and adults in our community. If you have already made a charitable bequest to TLC, please let us know so we can add you to this list of visionary supporters. Your participation may inspire others to join the Legacy Club for TLC.

Mr. and Mrs. Richard Alper
Mrs. Rosemary Colston
Mr. and Mrs. Bruce Hunter
Mr. and Mrs. Barry Scher
Mrs. Marilyn Ward



2018 Donors



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The Fall Luncheon 2018

TLC is proud to announce the Rill Family - Mary and Jimmy Rill, and Jim F. Rill, Sr. as our 2018 Champion of our Fall Luncheon (pictured below). The Rill family have been supporters of TLC's Katherine Thomas School for over 17 years!

Thanks to all our sponsors and attendees who helped to raised over \$42,000 from the event. We enjoyed the testimony from Dawnyell Pryor who shared her story and the difference TLC has made in her life.



Dr. Pat Ritter, Rill Family, Melissa Pappas



Ashley Middleton/GMMB,
Dr. Pat Ritter, GMMB Staff



Dawnyell Pryor

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YOUR INVESTMENT EXPANDED POSSIBILITIES

DJ's Story



"My first introduction to TLC's Family of Services was meeting Susan Yaffe Oziel, Director of Audiology at The Family Hearing Center. Susan thoroughly checked DJ's hearing, and luckily there were no hearing issues. Next, DJ began receiving speech therapy at TLC, and after 6 months of therapy he was discharged. Soon after his discharge, DJ had trouble in his preschool. I once again reached out to TLC and found out that they offered a therapeutic interaction group. This group filled the void that was missing for my child. Next was preschool: We attended an open house at KTS and loved it immediately. At KTS, DJ found his second home, his tribe. We are so thankful for the scholarship fund, which has helped facilitate him thriving. DJ walks proudly down the halls of KTS and is not afraid, which is huge progress."

-DJ's Mom

2018 Donors



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Susan Yaffe-Oziel & David Oziel
Theodore & Ann Zahn
Xiaoni Zhang

Please note: Every effort has been made to ensure the accuracy of our lists which includes gifts made from January - December 2018. If we have made an error, please accept our apologies and contact Teresa Witt, Director of Development, at twitt@ttlc.org. Due to space limitations, we were not able to list donors below \$100. TLC is grateful for all of our contributors.

The
KTS
Parents
Association



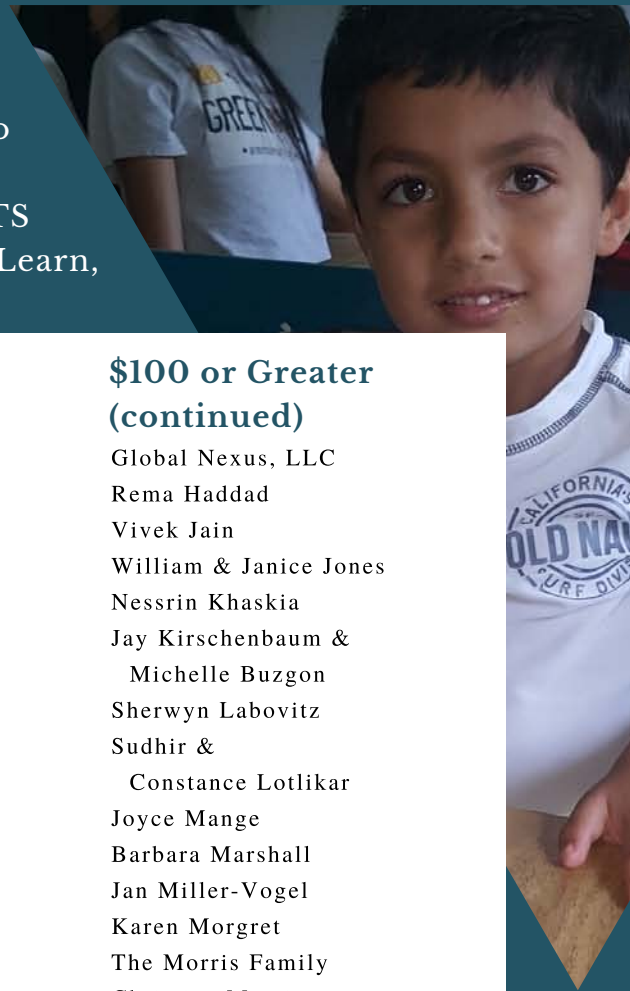
The KTS Parents Association is a committed team of parents that supports our students, faculty and staff, and families. The group accomplishes many objectives from planning social activities to organizing book fairs, school-wide fundraisers, and its most ambitious event, benefit auction.

The Parent Association also goes above and beyond in making our KTS faculty and staff feel appreciated. We appreciate all the contributions of this amazing set of volunteers.

Lower/Middle School Co-Chair:
Kristy Burrows
High School Co-Chair:
Stacey A.P. Edwards

Raise the Roof Donors

TLC is thankful for all of our generous donors who helped fund the first phase of our KTS capital improvement project. Donor generosity helped KTS students by providing an optimal environment to Learn, Thrive, and Develop.



\$50,000 or Greater

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Katherine Thomas School
Parents Association

\$25,000 or Greater

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Raise the Roof Campaign

for the Katherine Thomas School

\$600,000

This is the goal for the campaign

\$500,000

This is the amount we have raised thus far

100%

Participation from our Board of Directors as well as our TLC Leadership team

PHASE 1

COMPLETED with a new roof, tile flooring, paint, and resurfaced parking lot as well as the lobby and teacher's lounge

Help us reach our goals. Donate to the campaign:
www.ttlc.org/support-tlc/raisetherooft

Questions? Contact Teresa Witt, Director of Development:
Email: twitt@ttlc.org | Direct Phone: 240-813-6955

Tribute Gifts

Tribute gifts are a way to recognize friends or family members while demonstrating support for TLC. Each honoree will receive a personalized card as well as the satisfaction of knowing this support helped make a difference. TLC recognizes the below and give thanks to those who made a tribute gift in 2018.

In Honor of Victoria Adams

Mary Coffin

In Honor of Waleed Alibrahim

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In Memory of Iris S. Petersiel

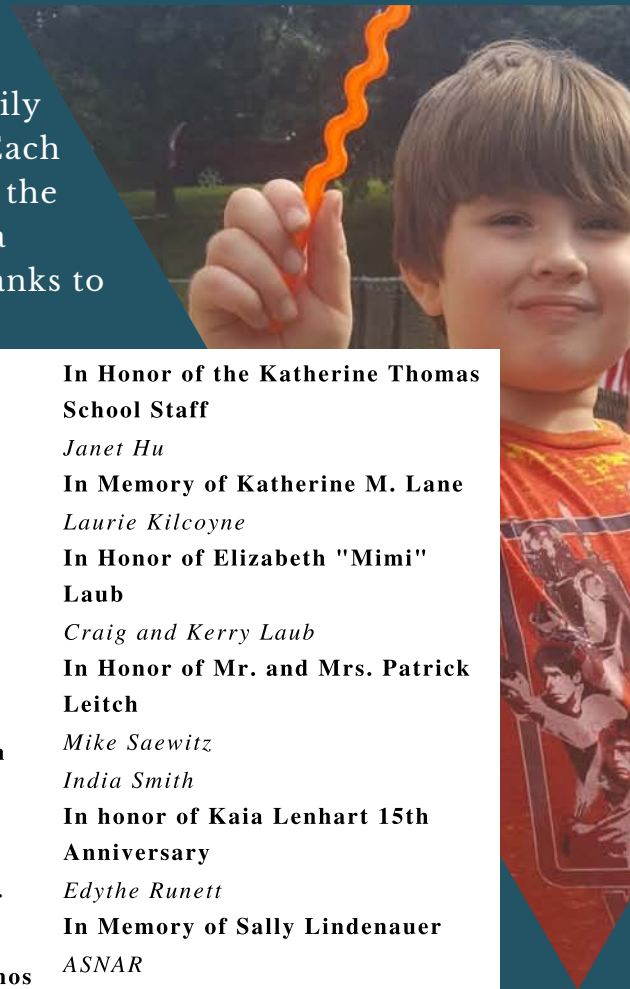
Barry F. Scher

In Honor of Terrell Phillips

Ethel L. Barnes

In Honor of Kristenay Preston

Barbara L. Gillison



YOUR INVESTMENT EXPANDED POSSIBILITIES

Fia's Story



"We moved to the DC metro region when my daughter, Fiorella, was in second grade. We tried to make school work, but Fiorella was teased and made no academic progress. Then we found KTS. Fiorella enrolled at KTS in the fifth grade and for the first time in years, I had peace of mind as a parent. At KTS, students and parents are respected as full partners in a team of caring teachers, therapists, counselors and administrators. Now in KTS's high school, Fiorella's growth and love of learning continues and she is learning how to advocate for herself and make her way in the community."
-Fia's Mom

Tribute Gifts

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In Honor of Dr. Patricia Ritter

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In Memory of Gertrude Bernice (Woodard) York

Dr. Patricia & Gary Ritter



TLC 27TH ANNUAL GOLF CLASSIC

The TLC 27th Annual Classic offered a superb day of golf, food, fun and an opportunity to help individuals in our community. This incredible tournament has raised more than \$1.2 million to support individuals with disabilities over the last 27 years.



THANK YOU TO OUR GENEROUS SPONSORS

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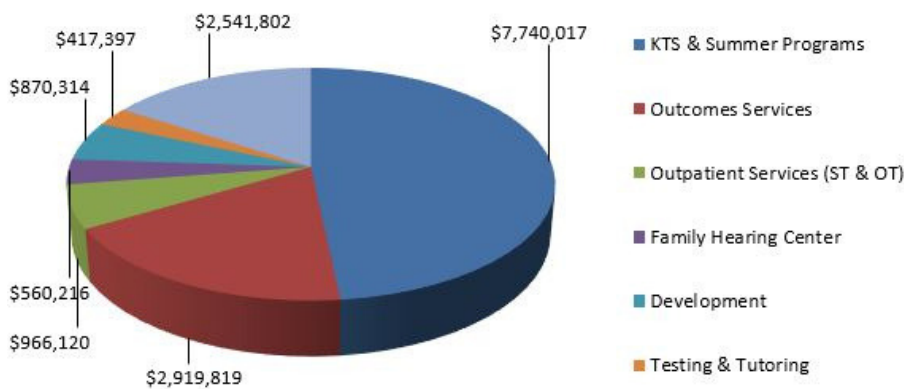
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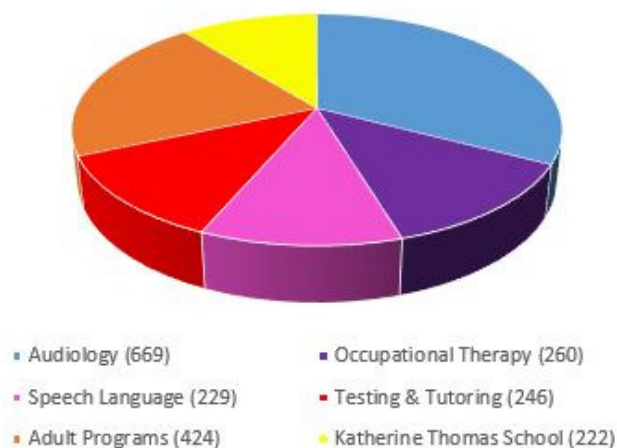
Operating Expenses



Public Support and Revenues



We served a little over 2,000 individuals in our programs in 2018



SELECTED AUDITED FINANCIAL INFORMATION FOR FISCAL YEAR 2018

Complete audited financials and Form 990 for year ended June 30, 2018 are available on request

DON'T JUST TAKE OUR WORD FOR IT...

At TLC, we encourage those we serve to let us know how we are doing. To provide outstanding service, we need to hear everyone's voice.

"What I like most about my experience at TLC is . . ."

"(Audiologist) is fantastic – highly professional, delightful to work with, knowledgeable, patient, and informative in responding to questions and giving extra help when needed, thorough in testing and diagnosing – and responding to cues from patients. My husband has been praising (Audiologist) for many years, and urging me to move to her – so glad I did!"

"(Occupational Therapist's) professionalism, her caring, and respectful attitude. She was always willing to go the extra mile to help us, make suggestions, connect with (daughter)."

"(Speech-Language Pathologist). She is extremely knowledgeable, prepared, diligent, and attentive to our concerns for our son. She is a great communicator and collaborator; we trust her completely."

"The Testing, Tutoring, and Counseling staff was very kind and thorough. The procedure and process was explained in a very thoughtful manner. It was as if someone held my hand throughout."

"The incredible thoughtful work of its therapists in the **Interaction Group**. (Son) progressed very well and loved coming. The depth of the goals set was fantastic."

"TLC made working on social skills and speech so much fun for my child during **Summer Camp**. Excellent communication from staff ensured we had a good sense of where our child was on therapy goals all summer long."

"KTS has made the seemingly impossible possible. Thanks for the opportunity."

YOUR INVESTMENT EXPANDED POSSIBILITIES

Brian's Story

Brian is a 35-year old adult who graduated from a Montgomery County Public School Special Education program at the age of 21 with a certificate. During his high school years, he received job training that included office skills. This past summer Brian found TLC and writes:

"I spent 12 years trying to find a paying job and only had a handful of interviews, none of which resulted in a job offer. I came to TLC's Outcomes Service in late August. The staff immediately began training [me] for an office assistant job, which was my goal. I worked on computers, practiced interview skills, and attended practice sessions about how to converse in an office and how to speak to a supervisor if I had questions or needs. TLC's Outcomes Service used customized employment to prepare me for the kind of job I wanted. After only 4 months, the opportunity came up for me to interview for exactly the job I wanted. After two interviews, I got the job, which I began less than 5 months from the time I joined TLC's Outcomes Service."

2018

2018 TLC AWARD RECOGNITION

Employer of the Year Award
Suburban Hospital John Hopkins Medicine

SUBURBAN HOSPITAL
JOHNS HOPKINS MEDICINE



Barry F. Scher Award
CVS Health Regional Learning Center



Benefactor of the Year Award
Dr. Louai Alassar



Outstanding Service Award
Michael Cogan



Outstanding Service Award
John duFief



The Richard J. Pavlin Leadership Award
Shelley McGinness



Rosemary R. Colston Award
Bruce Hunter



Team Award
MITC Implementation Team



Volunteer of the Year Award
John Bogasky

THE FACES OF TLC

2018

The Treatment and Learning Centers

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